

The New Decision Management Associates, Inc.



Robert A. Berlin, J.D. (dma-adr@mindspring.com)

Founder & President, The New Decision Management Associates, Inc. (The New DMA, Inc.) has primary responsibility for Mediation, Negotiation, Training and Alternative Dispute Resolution (ADR) Services. Bob has experience in handling ADR cases numbering in excess of six thousand civil, criminal and family law mediations since 1968. As a registered arbitrator, mediator, neutral evaluator and trainer with the Georgia Office of Dispute Resolution, he has handled a broad spectrum of cases. He draws from an eclectic professional background in law, marriage and family therapy, communications and education. In addition to his present involvements, he continues to develop new courses to assist in the advancement of mediators/mediation (i.e. Mediate To Stay Married). Bob provides Coaching of neutrals and attorneys as well as continuing education opportunities.

Bob is a graduate of the School of Law, Mercer University, receiving the L.L.B. (J.D.) in 1963 and was a senior partner in the law firm of Berlin and Hodges, P.C. for 39 years. He served as a Municipal Court Judge over a 25-year period and has served as a pro hac Judge in three other courts. Bob served in the State House of Representatives and was appointed by Governors as a member of numerous state commissions.

Bob has received training in Negotiation Skills and Techniques (basic and advanced) at Harvard University Law School and Mediation at the University of Miami as well as two other institutions. He also received training in Domestic Relations Mediation in California.

Bob was a paneled member of the American Arbitration Association, serving as an arbitrator for thirty years and is presently a chief arbitrator for Fulton County (Atlanta). He currently serves as Chair of the Dispute Resolution Section of the State Bar of Georgia.

Bob taught courses for the Institute of Continuing Legal Education (ICLE) of the State Bar of Georgia and currently delivers Mediation Training.

He is an approved Mediator for the United States Postal Services, EEOC and the FBI. He is also a national presenter at annual conferences related to ADR.

Mediation and Related Training:

Cinergy, Basic Conflict Coaching Workshop. September 12-14, 2004. (22 hours).

Leadership Strategies, The Effective Facilitator. October 2002. (40 hours). Certified Facilitator

Georgia Office of Dispute Resolution, Handling Tension, Anger and Violence in the Mediation Setting. June 2001. (4 hours).

U.S Postal Service, EEO, Advanced Transformative Mediation Skills. October 1999. (20 hours).

Harvard University Law School, Basic Negotiation. Summer 1991. (40 hours).

Harvard University Law School, Advanced Negotiation. Summer 1992. (40 hours).

Neighborhood Justice Centers of Atlanta. Family Law Mediation. 1991 (40 hours).

Neighborhood Justice Centers of Atlanta. General Mediation Training. March 1989.

(40 hours).

Georgia State University Law School, Mediation and Arbitration Training. 1986.

University of Miami Law School, Mediation Training. 1981.

Isolina Ricci's New Family Center, Family Mediation. 1978.

Association of Conflict Resolution, Advanced Practitioner Mediator, Family Section, 2006.

Georgia Office of Dispute Resolution, Mediator Coach, 2006.

Eldercare Mediation, July 2008

Mediate To Stay Married, May 2009

Government Experience:

1960s Twiggs County Georgia – County Attorney

1967-1972 Full Time Recorder's Court and Municipal Court Judge

1975-mid 1990s Pro Hac Judge, Municipal, Juvenile, Magistrate and Civil Courts

Chief Arbitrator in Fulton County Arbitration Program 1980-Current

Mediation Experience:

Mediated in excess of 6,000 cases. Arbitrated over 3,500 with 150 mixed ADR processes covering a very broad array of subject matter areas (from neighborhood disputes, divorce, torts, employment to public policy.)

Training (as lead trainer) of mediators and arbitrators – 30+ years.